

## **Appendix 8.1.TDI-NE.2**

### **NECPL - Commitment Letters**

- NECPL- ABB/NKT Commitment Letter (July 24, 2017)
- NECPL – Quanta Services Commitment Letter (July 24, 2017)



July 24, 2017

Mr. Gene Martin  
President & COO  
TDI New England  
Pieter Schuyler Building  
600 Broadway  
Albany, NY 12207

Re: New England Clean Power Link

Dear Mr. Martin:

You have advised us that Champlain VT, LLC d/b/a TDI New England (“TDI-NE”) intends to respond to the request for proposals issued by the Massachusetts electric distribution companies and the Massachusetts Department of Energy Resources seeking to procure renewable energy products (the “RFP”). You have further advised us that you wish to include as part of your RFP response a description of the progress made to date with respect to securing contracts and contractors prepared to undertake the design, engineering and construction of the above-referenced project (the “Project”) and the procurement of the materials, equipment, and other items necessary to complete the Project on schedule and within a budget.

As you know, ABB Inc. (a US corporation) and NKT Inc. (a US corporation as well) have formed a consortium that has worked closely with TDI-NE’s Engineering and Construction team over the past two years in planning for the installation of submerged and underground high voltage direct current (“HVDC”) cables and erection of a direct current/alternating current converter station. The parties are working diligently to complete an Agreement in Principle (“AIP”) which details the terms, schedule and pricing required to manufacture, transport and install the New England Clean Power Link’s (NECPL’s) required equipment. The AIP is a precursor to the Engineering, Procurement and Construction (“EPC”) contract detailing key milestones, including an agreed upon Limited Notice to Proceed (“LNTP”). The LNTP will fund pre-construction activities including reserving a manufacturing slot to ensure that ABB and NKT will have the required HVDC equipment in support of TDI-NE’s planned operation date.

This collaboration has borne significant fruit already, and we fully expect that our relationship will culminate in the execution of mutually beneficial EPC contracts by us and TDI-NE in 2017 with respect to the facilities just described. ABB and NKT, and their respective parent corporations ABB Ltd. and NKT A/S, are global leaders in the field of manufacture and installation of HVDC systems. Together, ABB Group and NKT Group employ over 135,000 individuals and earn billions of dollars in revenue each year (over \$35 billion in 2016 alone).



We look forward to continuing to work with you and the TDI-NE team in the weeks, months, and years ahead, and we are confident that the NECPL Project will be beneficial to the New England marketplace and a landmark event in the important effort to advance clean generation sources. We are very excited to be part of the NECPL team and look forward to a favorable evaluation of the project. Please feel free to include this letter as part of your response to the RFP and do not hesitate to contact us if we can assist in any way to make this great project a reality.

Very Truly Yours,

A handwritten signature in blue ink that reads 'Greg Scheu'.

Greg Scheu, President of ABB Inc.

Very Truly Yours,

A handwritten signature in blue ink that reads 'And. Berthou'.

Andreas Berthou, President of NKT Inc.





July 24, 2017

Mr. Gene Martin  
President & COO  
TDI New England  
Pieter Schuyler Building  
600 Broadway  
Albany, NY 12207

Re: New England Clean Power Link

Dear Mr. Martin:

As you know, Quanta Services, Inc. ("Quanta") has been working closely with TDI's Engineering and Construction team over the past two years in planning for the general contracting scope associated with the underground high voltage direct current ("HVDC") cable portion of the 1,000 MW NECPL project. The parties are working diligently to complete an Agreement in Principle ("AIP"), which details the terms, schedule and pricing required to install NECPL's terrestrial cable equipment and serves as a precursor to the Engineering, Procurement and Construction ("EPC") contract.

The TDI/Quanta effort has included extensive value engineering work on the project's Vermont land route culminating in a comprehensive, detailed plan that optimizes planned schedules and construction means and methods. We fully expect that our relationship will culminate in the execution of mutually beneficial EPC contract by us and TDI-NE in 2017. Quanta is a Fortune 500 NYSE:PWR Company, employing approximately 28,000 individuals and is the largest specialty contractor in North America with a focused capability on the electric transmission marketplace. We believe that the growing HVDC long haul market is a logical strategic opportunity for Quanta and TDI's merchant model, which minimizes project impacts in a cooperative manner with state stakeholders and host communities. It also represents a bold step forward and an opportunity for additional growth in the electrical infrastructure space.

We look forward to continuing to work with you and the TDI-NE team in the weeks, months, and years ahead. We are confident that the NECPL Project will be beneficial to the New England marketplace and a landmark event in the important effort to advance clean generation sources. We are very excited to be part of the NECPL team and look forward to a favorable evaluation of the project. Please feel free to include this letter as part of your response to the RFP and do not hesitate to contact us if we can assist in any way to make this great project a reality.

Very Truly Yours,

A handwritten signature in black ink, appearing to read 'Scot Fluharty', is positioned above the printed name and title.

Scot Fluharty  
Executive Vice President